

Day in the Life: Diego Martinotti

**Interviews and Profiles** 





**Diego Martinotti** 

General Counsel, Holcim (Argentina) S.A.

Cordoba, Argentina

#### 6:00 am

The alarm goes off. Turn my phone and iPad on and do the first email check of the day, **review the agenda and read the morning headlines.** 

#### 7:00 am

The rest of the family sleeps and this is the only moment of quietness that I will have today. I enjoy it while sipping my capuccino with a piece of warm homemade bread (The bread is still warm! I cannot consider a place "home" if it does not have an expresso and a bread machine).

### 7:30 am

Wake up the family to kiss them goodbye. Drive to work. Depending on my mood, I might listen to music or have my phone read an article from The Economist. It's better to read it but I never find time to and the magazines keep piling up.

#### 8:00 am

Arrive at work. I sip my second coffee as I get a status update from my team.

### 9:00 am

Conference call with our IP expert regarding a recent patent claim. The call does not last long, which allows me to work on a memorandum for the Executive Committee.

# 10:00 am

**Meet with a senior lawyer on my team** to coordinate the upcoming board of directors meeting. We work on the agenda's different topics and plan next steps, especially all communications to the stock exchange.

### 11:00 am

Conference call with the purchaser of a cement business unit. **We go over the last draft of an agreement to settle his outstanding debt** and all claims related with the business unit. Good news: His lawyer gives the green light to our proposed amendments; we have a deal!

## 12:00 pm

Meet with the CFO and his senior team to dive deep into a large corporate transaction that has been around for a while. It is now getting traction. I see an important workload heading to the legal department and start thinking about how we will tackle this one.

# 1:00 pm

Eat a chef's salad at my desk reading the *Corriere della Sera*, Italy's daily newspaper, online. Roma won yesterday's derby match against Lazio. It's a good excuse to congratulate my Roman friends via WhatsApp (and send another teasing message to Lazio's fans).

## 1:30 pm

Finish the patent memorandum that I started earlier today and send it to the Executive Committee.

# 2:00 pm

Participate in the Executive Committee meeting where I am exposed to all the pressing matters; the big challenge is to **take meaningful minutes after all the discussions!** 

## 4:15 pm

The Executive Committee meeting is over and I rush to another meeting where five key internal clients give feedback on our legal department. A lot of good stuff comes out and fortunately I record every single word. This will provide precious food for thought in our legal team building exercise next week, where we will discuss our priorities and goals.

## 5:00 pm

Start reviewing a contract with a slag provider (raw material for cement production). **Got interrupted** by the ringtone with this message "Tennis match tomorrow 20:30 @ the club." Reply to my friend with a quick "OK" and go back to the contract.

## 7:15 pm

Leave the office and head to my oldest son's soccer lesson. If I hurry up I will see him kick the penalties.

### 8:30 pm

Back home. After a quick bath, the kids are ready to have dinner. Listen to my son's tale of the soccer match and try to guess what my two-year-old son is trying to say.

## 9:00 pm

**Launch bed time proceedings** for the kids that include toothbrushing and book reading.

### 9:20 pm

The house is quiet again and I can have a glass of Malbec with my wife.

## 10:00 pm

Look for my phone (would like to do a final email check) and find it in the hands of my eldest son, who used it to play his favorite game. No relevant emails, so I turn off the phone.

## 11:00 pm

As I go over the last pages of *Una Notte Sbagliata*, I understand why I never read thrillers... I simply can't stop reading them!

11:40 pm

Lights off. Ooops... Forgot to set the alarm! Ready. Good night now!

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